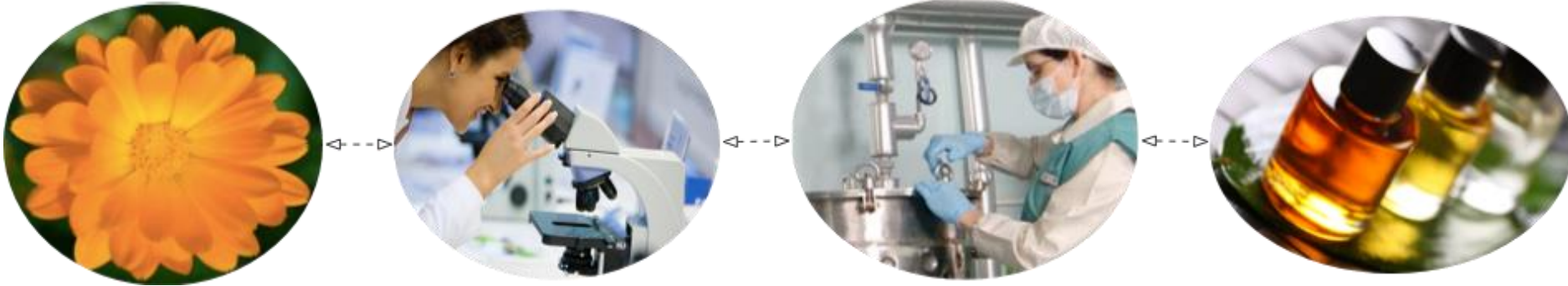


About the Union for Ethical BioTrade (UEBT)



- Non-profit association promoting the “Sourcing with Respect” of ingredients that come from biodiversity
- Internationally-recognized standard on ethical sourcing of natural ingredients, which addresses CBD objectives
- Members establish management systems, targets and work plans to gradually implement Ethical BioTrade Standard in operations and along supply chains
- Progress verified by third-party auditors
- Cosmetics, pharmaceuticals and food companies
- Brands, processing companies and producers
- Collaboration with SCBD
- Roles as platform for exchange and knowledge center

Request for support in relation to ABS



- Awareness and capacity building for company staff, clients and providers



- Technical support for understanding and meeting ABS requirements



- Policies, systems and tools to determine need for ABS and enable and verify compliance within company, as well as in providers and clients



- Promote change in sectoral transformation



- Clear, relevant and practical legal requirements and procedures for access and benefit sharing



- Approaches in countries where rules are not yet operational or are in transition

PhytoTrade Africa at a glance

- Established in 2001
- Non-profit membership-based trade association from Southern Africa
- Providers: Nine member countries and approximately 70 members
- Users: Global
- Objective
 - Alleviate poverty through the creation of a robust and sustainable natural products industry while ensuring the preservation of indigenous biodiversity
- Implementation and monitoring of **ABS** processes across the value chain
- Industry focus: Cosmetic, food & beverage, herbal supplements
- Multi-Tiers strategy depending on parties' needs
- Multi-skilled team of 15 consultants and trained Network
- Donor funded to maintain the relevant **neutrality**

How ABS needs are integrated across value chains

What “Providers” want

Environmental and social Sustainability, inclusion of ILCs

Reliable and transparent R&D partners collaborating with local institutions

To add more value / technology in country

Market understanding & reliable access

Strong commercial partners, inward investment

Economic development, jobs, business / sales

What “Users” Want

Legal certainty

Reliable R&D and supply partners

Robust supply chains

Realistic expectations

Access to novel and innovative products, materials

Profits

Good Business practices



PhytoTrade Africa’s actions:

- Facilitating dialogue
- **Organise and negotiate strong, realistic contracts including PIC, MAT, BSA**
- Assist Users to navigate Provider requirements
- **Assist providers and local SMEs obtain clear arrangements with industrial clients**
- Facilitate research with relevant institutions
- Design projects with cognisance of National Development Plan and long term Industrial development aspirations
- Support local SMEs to develop supply chains, gain market information and access
- Obtain and facilitate technology transfer and value addition matching market requirements
- **Maintain competitiveness**